

## Message Text

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66

ACTION EB-07

INFO OCT-01 AF-06 NEA-09 ISO-00 CAB-02 CIAE-00 COME-00

DODE-00 DOTE-00 INR-07 NSAE-00 FAA-00 L-02 MC-02 /036 W

----- 039296

R 081500Z APR 75

FM AMEMBASSY NOUAKCHOTT

TO SECSTATE WASHDC 3603

INFO AMEMBASSY DAKAR

AMEMBASSY NIAMEY

AMCONSUL CASABLANCA

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CASABLANCA FOR RCAA

E.O. 11652: N/A

TAGS: EAIR BEXP MR

SUBJECT: BOEING-FOKKER COMPETITION

REF: STATE 57389

1. DIR. OF BOEING INTERNATIONAL S.P.A. IN ROME, JOHN FITZGERALD, HAS JUST COMPLETED 5-DAY STAY IN NOUAKCHOTT AS FOLLOW-UP (INITIAL VISIT REPORTED NOUAKCHOTT 300) EFFORT TO SELL BOEING 737 TO PRESIDENT OULD DADDAH. EXECUTIVE JET COMPETITION HAS NARROWED DOWN TO DC-9-30, BOEING 737-200D, AND F-28-1000. PRESIDENT IS EXPECTED TO MAKE DECISION SOON. FITZGERALD BELIEVES BOEING IS CURRENTLY IN GOOD SALES POSITION.

2. FOKKER MADE RECENT ALL-OUT EFFORT (NOUAKCHOTT A-22) TO SELL F-28-1000 TO PRESIDENT OULD DADDAH. FITZGERALD LEARNED THAT FOKKER TEAM LEFT NOUAKCHOTT FOR OTHER AFRICAN CAPITALS INCLUDING NIAMEY. CONSEQUENTLY, FITZGERALD IS DEPARTING EVENING APRIL 8 FOR DAKAR WHERE HE HOPES TO MAKE CONNECTIONS FOR NIAMEY. HE BELIEVES FOKKER TEAM IS STOPPING AT POINTS IN AFRICA SUCH AS NIAMEY WHICH HAVE NOT YET BEEN VISITED BY BOEING.

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3. ECHOING COMMENTS IN STATE REFTL, FITZGERALD SAID BOEING

HAS BEEN LESS THAN SATISFIED WITH INFORMATION FROM AMERICAN  
FOREIGN SERVICE POSTS ON FOKKER ACTIVITIES. IF HE IS ABLE TO MAKE  
AIR CONNECTIONS TO NIAMEY, BELIEVE FITZGERALD WILL CALL AT  
EMBASSY.SHINN

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** AIRCRAFT SALES  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 08 APR 1975  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** KelleyW0  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1975NOUAKC00667  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D750122-0183  
**From:** NOUAKCHOTT  
**Handling Restrictions:** n/a  
**Image Path:**  
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**Legacy Key:** link1975/newtext/t19750471/aaaacnha.tel  
**Line Count:** 65  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ACTION EB  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
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**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** n/a  
**Reference:** 75 STATE 57389  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** KelleyW0  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 04 JUN 2003  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <04 JUN 2003 by BoyleJA>; APPROVED <20 OCT 2003 by KelleyW0>  
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**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** BOEING-FOKKER COMPETITION  
**TAGS:** EAIR, BEXP, MR  
**To:** STATE  
**Type:** TE  
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